



**SCANDINAVIAN ACADEMY**  
For Training and Development

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## Course: The 10\_days Oil and Gas MBA

| Code   | City                | Hotel         | Start      | End        | Price  | Language - Hours |
|--------|---------------------|---------------|------------|------------|--------|------------------|
| OG-862 | Zagreb<br>(Croatia) | Hotel Meeting | 2026-08-10 | 2026-08-21 | 8450 € | En - 50          |

### INTRODUCTION

In today's rapidly evolving global energy landscape, economic turbulence, price volatility, and market uncertainties have made it crucial for organizations to cultivate managers with a comprehensive understanding of the oil and gas industry. Companies require leaders who can navigate the complexities of international operations and drive business success across the value chain.

This 10-day Oil and Gas MBA is designed to equip industry professionals with the strategic, financial, and operational expertise needed to excel in leadership roles. The program provides participants with critical business insights, advanced management skills, and a deep understanding of the oil and gas sector, preparing them for senior-level responsibilities within their organizations.

### PROGRAM OBJECTIVES

**By the end of this training program, participants will:**

- Gain a comprehensive understanding of the global oil and gas industry, including exploration, production, refining, and distribution.
- Identify the key challenges facing the industry and develop effective strategies to address them.
- Acquire essential skills in strategic planning, goal setting, financial management, and risk mitigation.
- Enhance leadership capabilities, focusing on motivation, delegation, and



organizational effectiveness.

- Learn how to manage large-scale projects, allocate resources efficiently, and control project costs.
- Develop expertise in international business law, contracts, and dispute resolution related to oil and gas operations.
- Understand supply chain management, transportation logistics, and risk management strategies in the global energy market.

## **PROGRAM OVERVIEW**

**This comprehensive 10-day Oil and Gas MBA consists of two integrated modules:**

- Module I: Global Oil & Gas Industry Mastery
- Module II: Executive Leadership & Strategic Management

## **ORGANIZATIONAL BENEFITS**

- Develop strategic leaders with a deep understanding of the oil and gas industry.
- Improve financial and operational decision-making capabilities.
- Enhance project management skills to optimize efficiency and reduce costs.
- Strengthen leadership pipelines and succession planning strategies.
- Ensure compliance with international business laws and contractual obligations.

## **PERSONAL BENEFITS**

- Gain a well-rounded understanding of the global oil and gas industry.
- Enhance their strategic thinking and decision-making skills.
- Develop leadership capabilities to manage teams and projects effectively.
- Acquire financial expertise for evaluating investments and managing risks.
- Build professional networks with industry peers and experts.



## TARGET AUDIENCE

- Senior executives and decision-makers in oil and gas companies
- Managers and team leaders responsible for operations, finance, or business development
- Engineers and technical specialists transitioning into leadership roles
- Professionals in exploration, production, refining, and distribution
- Financial analysts and investment managers in energy markets
- Legal professionals working in energy contracts and compliance
- Supply chain and logistics managers in the oil and gas sector
- Consultants and advisors specializing in the energy industry

## COURSE OUTLINE

### Module I: Global Oil & Gas Industry Mastery

#### Day 1: Oil & Gas Industry Overview

- Origin, sources, and formation of hydrocarbons
- Exploration and production processes
- Field operations and refining techniques
- Crude oil transportation and logistics
- Market dynamics and industry trends

#### Day 2: Corporate Structures & Market Dynamics

- Different types of oil companies: national, multinational, and independent operators
- Integrated vs. non-integrated companies
- Production-sharing agreements and contractual frameworks
- The role of OPEC, the IEA, and other regulatory bodies



- Global challenges and emerging opportunities in the energy market

### **Day 3: Oil & Gas Financial Management**

- Budgeting, forecasting, and capital investment strategies
- Understanding corporate cash flow and financial statements
- Evaluating capital projects using cash flow analysis
- Financial risk management in oil and gas projects

### **Day 4: Strategic Planning & Business Development**

- Creating a strong business model for energy companies
- Strategic planning for long-term industry success
- Aligning corporate culture, vision, and values
- Achieving stakeholder alignment through strategic communication

### **Day 5: Energy Economics & Investment Decision-Making**

- Economic indicators in oil and gas markets
- Investment evaluation methods: NPV, IRR, and payback period
- Making decisions under uncertainty and market volatility
- Managing risks in oil price fluctuations

## **Module II: Executive Leadership & Strategic Management**

### **Day 6: Leadership & Organizational Effectiveness**

- Characteristics of high-impact leaders in the oil and gas industry
- Effective leadership styles and approaches
- Team-building and employee empowerment strategies
- Driving performance and innovation in energy organizations

### **Day 7: Project Management in Oil & Gas**



- Key principles of project management (PMI framework)
- Project lifecycle and execution strategies
- Managing project scope, resources, and quality control
- Risk assessment and mitigation strategies in large-scale energy projects

### **Day 8: Cost Management & Operational Excellence**

- Cost estimation, budgeting, and forecasting techniques
- Developing contingency plans and managing cost overruns
- Change management and adaptation to industry disruptions
- Quality assurance and compliance in oil and gas operations

### **Day 9: International Business Law & Contract Negotiations**

- Comparative legal systems in the oil and gas sector
- International contract law and dispute resolution mechanisms
- Understanding contractual jurisdiction and liability
- Key legal issues in global supply chain and transportation

### **Day 10: Future Trends & Strategic Growth in Oil & Gas**

- Emerging technologies in energy production and distribution
- Sustainability and environmental considerations
- The future of global energy markets
- Strategic decision-making for long-term growth



The Scandinavian Academy for Training and Development adopts the latest scientific and professional methodologies in training and human resource development, aiming to enhance the efficiency of individuals and organizations. Training programs are delivered through a comprehensive approach that includes:

- Theoretical lectures supported by PowerPoint presentations and visual materials (videos and short films).
- Scientific evaluation of participants before and after the program to measure progress and knowledge acquisition.
- Brainstorming sessions and practical role-playing to simulate real-life scenarios.
- Case studies tailored to align with the training content and participants work nature.
- Assessment tests conducted at the end of the program to evaluate the achievement of training objectives.

Each participant receives the training material (both theoretical and practical) in printed form and saved on a CD or flash drive. Detailed reports, including attendance records, final results, and overall program evaluations, are also provided.

Training materials are prepared professionally by a team of experts and specialists in various fields. At the end of the program, participants are awarded a professional attendance certificate, signed and accredited by the Scandinavian Academy for Training and Development.

### **Program Timings:**

- 9:00 AM to 2:00 PM in Arab cities.
- 10:00 AM to 3:00 PM in European and Asian cities.

### **The program includes:**

- A daily Coffee Break provided during the sessions to ensure participants comfort.