Scandinavian Academy
Training and Development AB

Course: Contract Law and Management

Code	City	Hotel	Start	End	Price	Language - Hours
PI-785	Los Angeles (US)	Hotel Meeting Room	2026-06-22	2026-06-26	6950 €	En - 25

Course Overview

A Contract can be defined as a legally binding oral or written agreement signed between two parties in order to provide goods or service. The major purpose for a law of contract is to control the conflict of interests which leads to disputes among the parties. Therefore, the contract law defines the boundary of an agreement with certain principles where the parties should bind to those principles.

In order to form a strong legally binding contract, it is important to understand the formation and the contents of a contract. There are several factors to consider while forming a contract including the offer, acceptance, governing law, third party rights etc. The contents of a contract depend on the terms and conditions of a specific project.

Therefore, having a wider understanding on the different types of terms and conditions is important. Moreover, more care should be given to the clauses related to performance and discharge, the breach and remedies for breaches as the disputes are arising very often due to the same.

This course will provide a holistic education/training to the delegates for the best practice in dealing with the formation of contract, contents of contract, performance and discharge, remedies for breaches.

In order to understand the proper formation of contract, the performance and contractual remedies under the law, it is essential for all the employers, consultants, contractors to train their employees on the procedures involved in the implementation of contract law within a project.

Course Objectives

- Understand the theoretical perspective of the contracts, trust and promise
- Effectively form contracts through valid offer and acceptance
- Understand the limits of enforcing a contract and assess the importance of third party's liability in enforcing a contract
- Identify the underlying issues in the contractual performance of a party
- Clear understanding on the performance of contract
- Identify the process involved in identifying the breach of contract
- Gain sufficient knowledge on remedies available for the breaches

Organisational Benefit

- Build certainty around legal terminology
- Understand contractual obligations to help guard your commercial interests
- Assist in contract development and avoid disputes
- Understand the effect of law on your contractual arrangements

Personal Benefits

- Learn crucial ingredients essential to make a good contract
- Get enhanced understanding on contractual material, and traps and pitfalls of contract drafting
- Build your knowledge on enforceable principles of contract law
- Avoid contractual disputes over vaguely expressed contracts, unclear offers or acceptance

Course Outline

Law of Contract – Introduction

- What is Contract Law?
- Purpose of Law of Contract
- The scope of Law of Contract
- The form of Contract
- The basis of Contract Law
- Contract, tort, and unjust enrichment

The formation of a Contract

- Offer
- Acceptance
- Certainty and agreement mistakes
- Consideration
- Legal intent

Third-party rights

- Privity
- Available remedies to the third party
- Variation and cancellation
- The purpose and role of the law of tort
- Interference with contractual rights

Contents of the Contract

- What is a Term?
- The sources of Contractual Terms
- The classification of Contractual Terms
- Incorporation of Terms
- Exemption Clauses

Vitiating factors of Contract

- Duress and undue influence
- Misrepresentation
- Common mistake and frustration
- Illegalities
- Unfair terms in Contracts

Performance and discharge of the Contract

- What is performance?
- Principles of discharging a contract
- Discharge a contract by Performance
- Discharge a contract by Agreement
- Discharge a contract by using the operation of Law

Breach of Contract

- What is a Breach of Contract?
- Circumstances for breach occurrence
- Consequences of breach
- Enforcement by the party in breach
- The right to terminate

Remedies for Breach of Contract

- Basis of assessment
- Remoteness of remedy
- Mitigation
- Causation
- Adequate remedy

The Scandinavian Academy for Training and Development adopts the latest scientific and professional methodologies in training and human resource development, aiming to enhance the efficiency of individuals and organizations. Training programs are delivered through a comprehensive approach that includes:

- Theoretical lectures supported by PowerPoint presentations and visual materials (videos and short films).
- Scientific evaluation of participants before and after the program to measure progress and knowledge acquisition.
- Brainstorming sessions and practical role-playing to simulate real-life scenarios.
- Case studies tailored to align with the training content and participants work nature.
- Assessment tests conducted at the end of the program to evaluate the achievement of training objectives.

Each participant will receive comprehensive training materials, including theoretical content, practical exercises, and supporting resources, provided in both printed and digital formats. Detailed reports, including attendance records, final results, and overall program evaluations, are also provided.

Training materials are prepared professionally by a team of experts and specialists in various fields. At the end of the program, participants are awarded a professional attendance certificate, signed and accredited by the Scandinavian Academy for Training and Development.

Program Timings:

- 9:00 AM to 2:00 PM in Arab cities.
- 10:00 AM to 3:00 PM in European and Asian cities.

The program includes:

- A daily Coffee Break provided during the sessions to ensure participants comfort.