





# Course: Strategy & Business Analysis

| Code | City         | Hotel                     | Start      | End        | Price  | Language - Hours |
|------|--------------|---------------------------|------------|------------|--------|------------------|
| 743  | Doha (Qatar) | <b>Hotel Meeting Room</b> | 2025-08-24 | 2025-08-28 | 3450 € | En - 25          |

## **INTRODUCTION**

Strategy & Business Analysis training seminar will help you to understand the business analysis work that is needed to collaborate with stakeholders in order to identify and address a requirement of strategic importance (the business need), then align the resulting strategy for the change with higher and lower-level strategies

## **OBJECTIVES**

- Understand the link between business analysis and strategy
- Understand how business analysis can help to implement business strategy
- Align potential solutions with strategic goals
- Examine the links with other perspectives including Agile and BPM
- Identify and define the organization's current and future states
- Apply relevant strategic thinking tools and techniques
- Identify strategic risks
- Analyse performance measures
- Define solution design options
- Understand how to analyse value

## ORGANISATIONAL IMPACT

- Facilitate strategic change
- Improved strategic alignment
- Contribute to the achievement of strategic plans
- Ability to recognise a good business strategy



Understand how to change from the current position to a desired future state

### PERSONAL IMPACT

- · Improved strategic thinking and analysis skills
- · More highly developed problem solving and critical thinking skills
- An increased ability to help achieve strategic improvement
- Appreciation of how strategy and business analysis link with other important perspectives
- Enhanced strategic management and planning capability

### WHO SHOULD ATTEND?

- Business Architects
- Business Systems Analysts
- Enterprise Analysts
- Management Consultants
- Process Analysts
- Product Managers
- Product Owners

## **Outline**

## DAY 1: Introduction to Strategy and Business Analysis

- What is the link between Strategy and Business Analysis?
- Definitions, Concepts and Key Terms
- What makes a strategy successful?
- Performance Measures and Strategic Alignment
- Governance and Information Management



## **DAY 2: How is Business Strategy Formulated?**

- · Vision and Values, Mission and Goals
- Analyse External Environment
- Business Capability Analysis
- Assess Strategic Fit and Formulate Strategy Options
- Strategy Maps and The Balanced Scorecard
- Using The Business Model Canvas

## **DAY 3: Strategy Analysis**

- Introduction to Strategy Analysis in A Business Analysis Context
- Analyse Current State
- Define Future State
- Assess Risks
- Define Change Strategy
- Strategy Analysis Case Study

## **DAY 4: Solutions and Perspectives**

- How to Analyse, Value and Recommend Solutions
- Analysing Performance Measures
- Agile Perspective
- Business Intelligence Perspective
- Business Architecture
- Business Process Management

### DAY 5: Putting Analysis, Requirements and Design into Action

- Developing Strategic Thinking Capability
- Practising Interaction Skills
- Additional Tools and Techniques



- Case Study: Putting Business Analysis into Practice
- Identifying Business Analysis Performance Improvements
- Commitment to Action



The Scandinavian Academy for Training and Development employs modern methods in training and skills development, enhancing the efficiency of human resource development. We follow these practices:

#### • Theoretical Lectures:

We deliver knowledge through advanced presentations such as PowerPoint and visual materials,
including videos and short films.

#### • Scientific Assessment:

 $\circ\,$  We evaluate trainees skills before and after the course to ensure their progress.

#### • Brainstorming and Interaction:

 We encourage active participation through brainstorming sessions and applying concepts through role play.

#### • Practical Cases:

• We provide practical cases that align with the scientific content and the participants specific needs.

#### • Examinations:

• Tests are conducted at the end of the program to assess knowledge retention.

#### • Educational Materials:

• We provide both printed and digital scientific and practical materials to participants.

#### • Attendance and Final Result Reports:

• We prepare detailed attendance reports for participants and offer a comprehensive program evaluation.

#### • Professionals and Experts:

• The programs scientific content is prepared by the best professors and trainers in various fields.

#### • Professional Completion Certificate:

Participants receive a professional completion certificate issued by the Scandinavian Academy for
Training and Development in the Kingdom of Sweden, with the option for international authentication.

#### • Program Timings:

 Training programs are held from 10:00 AM to 2:00 PM and include coffee break sessions during lectures.