



location : Sweden - Norrköping - Timmermansgatan<br/>100 | P.O.BOX : 60359



# Course: Public Relations and Media Skills

Code	City	Hotel	Start	End	Price	Language - Hours
297	Zagreb (Croatia)	<b>Hotel Meeting</b>	2025-08-04	2025-08-08	4950 €	En - 25

# **Program Objectives**

## By the end of the program, participants will be able to:

- Analyze and assess the latest public relations concepts and strategies in a variety of contexts.
- Appraise certain public relations techniques and approaches appropriately geared to the working environment of Arab institutions.
- Practice key public relations skills relating to verbal and written communication, as well as editorial, layout and production techniques.
- Improve their awareness of the main media skills in Public Relations.

# **Program Outline**

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## **Public Relations Concepts**

- Roles and Situations
- Oualities for Successful Public Relations Staff

### **Public Relations and Communication**

- The Public Relations Officer as Communicator
- Exchange of Messages
- Models of Communication Process
- Importance of Body Language in Public Relations

### **Public Relations Responsibilities**

- Corporate Image Identity and Reputation
- Public and Community Oriented Activities Aimed at Internal and External Public

#### Public Relations and the Media

- Relations with the Media
- Preparing Press Kits
- Preparing Press Releases
- Conducting Press Conferences
- Dealing with the Media
- Building Good Relationships with the Media

# Presentation Skills and Techniques in Public Relations

- Preparation
- Rehearsal
- Presentation

#### **Public Relations Written Skills**

- Editorial, Layout and Production Techniques
- Writing Memos and Reports
- Preparing Newsletters
- Designing and Preparing Brochures

# The Public Relations Promotional Role

- Public Relations Role in Marketing and Advertising
- Sponsorship and Promotions
- Organizing Exhibitions
- Media Coverage

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The Scandinavian Academy for Training and Development adopts the latest scientific and professional methodologies in training and human resource development, aiming to enhance the efficiency of individuals and organizations. Training programs are delivered through a comprehensive approach that includes:

- Theoretical lectures supported by PowerPoint presentations and visual materials (videos and short films).
- Scientific evaluation of participants before and after the program to measure progress and knowledge acquisition.
- Brainstorming sessions and practical role-playing to simulate real-life scenarios.
- Case studies tailored to align with the training content and participants work nature.
- Assessment tests conducted at the end of the program to evaluate the achievement of training objectives.

Each participant receives the training material (both theoretical and practical) in printed form and saved on a CD or flash drive. Detailed reports, including attendance records, final results, and overall program evaluations, are also provided.

Training materials are prepared professionally by a team of experts and specialists in various fields. At the end of the program, participants are awarded a professional attendance certificate, signed and accredited by the Scandinavian Academy for Training and Development.

# **Program Timings:**

- 9:00 AM to 2:00 PM in Arab cities.
- 10:00 AM to 3:00 PM in European and Asian cities.

# The program includes:

• A daily buffet provided during the sessions to ensure participants comfort.

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