





# **Course: Oil & Gas Economics & Risk Evaluation**

| Code | City                 | hotel              | Start      | End        | price  | Hours |
|------|----------------------|--------------------|------------|------------|--------|-------|
| 148  | Hamburg<br>(Germany) | Hotel Meeting Room | 2024-08-05 | 2024-08-09 | 5950 € | 25    |

## Introduction

Economic evaluation in the oil and gas industry is an encompassing activity. It involves the bringing together of the principal technical and commercial dimensions of a project into a forecast of future performance, that allows different projects to be compared and ranked according to economic and/or other criteria. At its heart, economics is an organizing and quantification exercise. Increasingly, its boundaries are expanding to include a quantification of risk. Risk analysis is a rapidly growing discipline that can take many different forms. It is best understood and applied one step at a time – for professionals and for organizations.

## **Seminar Objectives**

- Introduce the fundamentals of economic evaluation and of risk analysis in the oil and gas industry.
- Focus on basic, simple and pragmatic solutions.
- Build understanding, apply concepts, use software tools, increase sophistication one step at a time.
- Understand alternative approaches advantages and disadvantages.
- Use real life examples and situations.

# **Organizational Impact**

- Develop a clear understanding of the role of economics and risk analysis in an organization.
- Put current economic evaluation/risk analysis practices of your organization into context.
- Choose and apply approaches that make sense to your organization.
- Make better business decisions with better decision tools.

## **Personal Impact**

- Sharpen and modernize evaluation skills.
- Become conversant in the languages of economic evaluation and risk analysis.
- Understand fundamentals, learn to take a practical approach.
- Put economics and risk into perspective.

## Who Should Attend

This seminar takes a building block approach to understanding what economic and risk analysis is about. It is



designed to become as sophisticated as its participants are comfortable. It will initially be a refresher course for those who are economics professionals and provide a framework for those who are not. We will advance our understanding as a group – learning from real examples and from each other – and we will take a hands-on approach at every opportunity. This is a course for anyone who has an interest in this field.

# **Seminar Outline**

DAY 1

#### Introductions

• Who we are, what we hope to accomplish.

#### **Economics 101**

- What is economics, where does it fit in an oil & gas company, who are the economists, when do they become activated, why is their work important?
- Exploration versus development versus acquisitions & divestitures.
- The many faces of the economist economist as expert, organizer, innovator, motivator, communicator.
- The many facets of economics quantify, optimize, compare and combine projects.
- Beyond economics financing, financial impact.

## The Economic Model

- The framework for economic analysis.
- It's about cash cash flow versus income, integrated financial statements, value creation.
- It's about the future point forward versus full-cycle evaluations.
- The fundamentals of cash flow projection revenues and costs.
- Modeling options software, styles, needs.

#### DAY 2

• Recap of Day 1



## The Economic Model (cont'd)

- An example cashflow, economic indicators, graphics, analysis.
- In class assignment and presentations.
- Learning to be critical.

# **Introduction To Risk**

- Exploration risk versus development risk reserves risk, cost/schedule risk.
- Risk versus uncertainty.
- Risk versus opportunity.
- Risk analysis versus sensitivity analysis.
- Quantitative versus qualitative.

## **Statistics 101**

- About probability distributions.
- Basic statistical concepts mean, median, mode, skewness.
- About combining probability distributions Monte Carlo simulation, correlation, tendencies.
- Software tools Crystal Ball, @Risk, other.
- In class assignment and presentations.

#### DAY 3

• Recap of Day 2

# **An Exploration Example**

- Set the scene probability of geological success, reserves distribution, minimum commercial field size, truncation, probability of economic success.
- Simple 5-branch decision tree success case, risked results.
- What it all means.
- An alternative approach Monte Carlo simulation.
- Decision trees versus Monte Carlo two sides of the same coin.
- In class assignment and presentations.
- Getting more sophisticated a real world example.



## DAY 4

• Recap of Day 3

# A Development Example

- Set the scene.
- Different priorities at different stages optimizing decisions, costs and schedule.
- Optimizing decisions a real world example from sensitivity analysis to stochastic results.
- The importance of presentation making it simple.
- Where is the value?

#### DAY 5

• Recap of Day 4

# **Cost Analysis**

- What is it? Why is it important? Benefits and pitfalls.
- Basic concepts most likely estimates, deterministic totals, contingency and its dynamics.
- A real world example the long and short of it.

# **Other Concepts**

- Value of Information, Real Options, RAROC, other.
- Keep on exploring and learning.

#### Recap

- Concepts, applications & implications.
- What it means for you and your organization



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