





# Course: Public Relations Campaigns \_ From Planning to Execution

| Code | City                | hotel              | Start      | End        | price  | Hours |
|------|---------------------|--------------------|------------|------------|--------|-------|
| 466  | Marbella<br>(Spain) | Hotel Meeting Room | 2024-07-22 | 2024-07-26 | 5450 € | 25    |

# Introduction

#### This program is designed for:

PR officers and any other key personnel involved in creating and enhancing a positive image for their organization.

# **Objectives**

- Explain the importance of organizational image.
- Create and implement a PR plan.
- Manage a crisis using PR means.
- List contributions of PR campaigns to strategic management.
- Measure PR effectiveness.

#### Content

PR Recap

- What is PR
- Public RR
- The Many Components of PR
- Key Difference between PR and Advertising

# Creating and Implementing a Public Relations Plan

- Situation Analysis (S.W.O.T.)
- Target Audience(s)
- Goals (What Do We Hope to Accomplish?)
- Objectives (What Needs to be Done?)
- Key Messages
- Strategy
- Tactics
- Timeline



# **Contributions of PR Campaigns to Strategic Management**

- Environmental Scanning
- Issues Management
- Crisis Management
- Relationship Management
- Reputation Management

## **Crisis Management Using PR Means**

- Defining and Identifying a Crisis
- Remembering the Rules in a Crisis
- Phases of a Crisis
- The Disclosure Principle
- The Symmetrical Communication Principle
- The Relationship Principle
- The Accountability Principle

# **Importance of Organizational Image**

- Public Opinion
- Image and Reputation Management
- From Identity to Reputation
- Relationship Management

# **Measuring PR Effectiveness**

- Output
- Outcome
- Matching Objectives and Results
- Management By Objectives (MBO)
- Public Opinions and Surveys
- Audits



The Scandinavian Academy employs modern methods in training and skills development, enhancing the efficiency of human resource development. We follow these practices:

#### • Theoretical Lectures:

 We deliver knowledge through advanced presentations such as PowerPoint and visual materials, including videos and short films.

#### • Scientific Assessment:

• We evaluate trainees skills before and after the course to ensure their progress.

# • Brainstorming and Interaction:

 We encourage active participation through brainstorming sessions and applying concepts through role play.

#### • Practical Cases:

• We provide practical cases that align with the scientific content and the participants specific needs.

### • Examinations:

 $\circ\,$  Tests are conducted at the end of the program to assess knowledge retention.

# • Educational Materials:

• We provide both printed and digital scientific and practical materials to participants.

# • Attendance and Final Result Reports:

• We prepare detailed attendance reports for participants and offer a comprehensive program evaluation.

### • Professionals and Experts:

• The programs scientific content is prepared by the best professors and trainers in various fields.

# • Professional Completion Certificate:

Participants receive a professional completion certificate issued by the Scandinavian Academy for
Training and Development in the Kingdom of Sweden, with the option for international authentication.

# • Program Timings:

 Training programs are held from 10:00 AM to 2:00 PM and include buffet sessions for light meals during lectures.